

Economic Development Projects - Five Year Track Record

Year	Company Name	Location	Expansion/New	Capital Investment	Employees Gained/Retained	Salary	gross annual payroll
2004	CHCS Servies	Pensacola	Expansion	\$1,900,000	100	\$21,460	\$2,146,000
2004	Pegasus	Pensacola	Expansion	\$4,750,000	13	\$25,300	\$328,900
2004	West Corporation	Pensacola	Expansion		250	\$16,640	\$4,160,000
2004	Lowes Regional Headquarters	Pensacola	New	\$250,000	13	\$65,000	\$845,000
2004	Gulf Coast Office Products	Pensacola	Expansion	\$1,750,000	25	\$23,330	\$583,250
2004	American Water	Pensacola	New	\$16,000,000	300	\$23,337	\$7,001,100
2005	Armstrong World Industries	Pensacola	Expansion		15	\$32,115	\$481,725
2005	Advanced Elastomer Systems	Pensacola	Expansion	\$33,000,000	13	\$58,240	\$757,120
2005	Navy Federal Credit Union	Pensacola	Expansion	\$42,000,000	650	\$33,280	\$21,632,000
2005	Concrete Systems of FI	Pensacola	Expansion	\$420,000	25	\$32,000	\$800,000
2005	ESA South	Cantonment	Expansion	\$2,000,000	20	\$29,120	\$582,400
2005	IMS Expert Services	Pensacola	Expansion		16	\$70,000	\$1,120,000
2006	Wayne Dalton Corp.	Pensacola	Expansion	\$37,000,000	178	\$32,240	\$5,738,720
2006	Armstrong World Industries	Pensacola	Expansion		14	\$37,400	\$523,600
2006	Site & Pipe of FL	Pensacola	Expansion		20	\$30,000	\$500,000
2006	Pace Electronics	Pensacola	Expansion	\$1,000,000	5	\$30,000	\$150,000
2006	National Standard Parts	Pensacola	Expansion	\$5,000,000	50	\$37,440	\$1,872,000
2006	Navy Federal Credit Union	Pensacola	Expansion	\$65,000,000	650	\$37,000	\$24,050,000
2007	Reliance Areotech	Pensacola	Expansion		6	\$45,000	\$270,000
2007	Jupiter Plastics	Pensacola	New		20	\$35,000	\$700,000
2007	General Dynamics Information Technol	Pensacola	New		15	\$40,000	\$600,000
2007	Navy Federal Credit Union	Pensacola	Expansion	\$80,000,000	820	\$37,000	\$30,340,000
2007	Pall Life Sciences	Pensacola	Expansion	\$26,000,000	54	\$50,000	\$2,700,000
2007	Actigraph	Pensacola	New		20	\$45,000	\$900,000
2007	Clearwire	Milton	New		300	\$35,000	\$10,500,000
2008	General Electric	Pensacola	Expansion		80	\$39,000	\$3,120,000
2008	Jupiter Plastics	Pensacola	Expansion		47	\$35,000	\$1,645,000
2008	ACT	Gulf Breeze	New		30	\$50,000	\$1,500,000
2008	Synergy Solutions	Pensacola	New		125	\$25,000	\$3,125,000
2008	Hixardt Technologies	Pensacola	Expansion		15	\$40,000	\$600,000
2008	IMS	Pensacola	Expansion		20	\$90,000	\$1,800,000
2008	Blink MD	Pensacola	New		10	\$70,000	\$700,000
2008	PHNS	Pensacola	New		25	\$25,000	\$625,000
2008	Exxon Mobil	Pensacola	Expansion	\$11,000,000	30	\$47,000	\$1,410,000
				Total Capital Investment	Total Jobs	Average Salary	Combined Annual Payroll
				\$327,070,000	3,974	\$33,670	\$133,806,815
Return on Investment							
County Funding		\$1 in County Funding Generates		\$113 in Capital Investment			

				\$46 in new gross payroll		
City Funding		\$1 in City funding generates		\$185 in Capital Investment		
				\$75 in New Gross Payroll		
Public Funding		\$1 in public funding generates		\$70 in new capital investment		
				\$28 in new gross payroll		