



## HARRISON SALE McCLOY

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May 26, 2011

Ms. Becky Bray, AICP  
Administrator  
Pensacola Community Redevelopment Agency  
Post Office Box 12910  
Pensacola, FL 32521

Dear Ms. Bray:

Thank you and the other officers of the CRA and the City for your confidence and interest in our firm. We would be pleased to represent the Pensacola CRA for general services on a time involved basis at a rate of \$250.00 per hour for partners, \$190.00 per hour for associates, and \$80.00 per hour for paralegals, plus reimbursement for out of pocket expenses incurred or advanced on your behalf. Travel time to Pensacola will be billed at half of our regular rate. Compensation for special projects such as certain types of opinions or, in the unlikely event that litigation arises, our compensation could be determined on a different basis but not without your prior, written agreement. From time to time work requested of me may be assigned to other lawyers in the firm, in whole or in part, based upon their expertise and availability to meet your deadlines.

By general services, we agreed that I will be available as a resource to you and your staff, by correspondence or by phone, to answer questions and provide advice, review documents and in general deal with legal matters you face, both substantive and procedural. Unless requested on a special occasion, it is not anticipated that I will be required to attend routine meetings of the governing body of either the City or the CRA. In short, we will respond to matters assigned to or requested of us.

We appreciate clients' sensitivity to legal expenses and will make every effort to be as efficient as may be prudent and reasonable. Itemized statements for our services will be rendered monthly and each entry will describe the services performed and the time involved in increments of 1/20<sup>th</sup> of an hour. Should you ever have any question concerning a statement, please do not hesitate to call me.

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MAY 31 REC'D

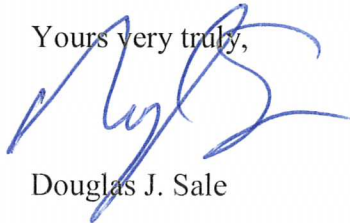
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Our engagement will be at the pleasure of the governing body of the City or the CRA depending upon how you are organized and who hires us. Obviously I have not yet reviewed your organic materials.

Should you require a more formal document to establish our relationship, or if I have omitted anything you would like to include, just let me know. If this is acceptable to whomever must approve, please ask them to sign and return a copy of this letter for our files.


I look forward to an interesting and productive relationship.

Yours very truly,



Douglas J. Sale

DJS:mkm

  
Signature Megan Pratt  
Title: CRA Board Chair

June 7, 2011  
Date