WHERE BUSINESS TAKES FLIGHT

PENSACOLA
International Airport

- 99th out of 400+ air carrier airports nationwide
- Largest of 6 air carrier airports along Gulf Coast between (not including) New Orleans and Jacksonville
  - Gulfport (169)
  - Mobile (162)
  - Pensacola (99)
  - Destin-Ft. Walton Beach (142)
  - Panama City (155)
  - Tallahassee (147)
- (Approximately 313 miles between Gulfport and Tallahassee)

PENSACOLA International Airport

Airlines Serving PNS Offer Customers Non-stop Service to seventeen Airport Markets

July 2017, based on schedules as of January 14, 2017.

		Avg. Daily + Sa	
Destination	Carrier	Depts	Seats
Atlanta	DL	8	1,280
Austin	WN	1	143
Charlotte	AA	4	304
Chicago Midway	WN	1	143
Chicago O'Hare	UA	1	70
Dallas Love Field	WN	2	286
Dallas/Fort Worth	AA	5	354
Denver	WN	1	143
Houston Hobby	WN	1	143
Houston Intercontinental	UA	5	250
Kansas City	WN	1	143
Miami	AA	3	150
Nashville	WN	2	286
Orlando	3M	2	68
St Louis	WN	1	
Tampa	3M	2	68
Washington National	AA	1	76

Businesses Need The World to Connect To Them

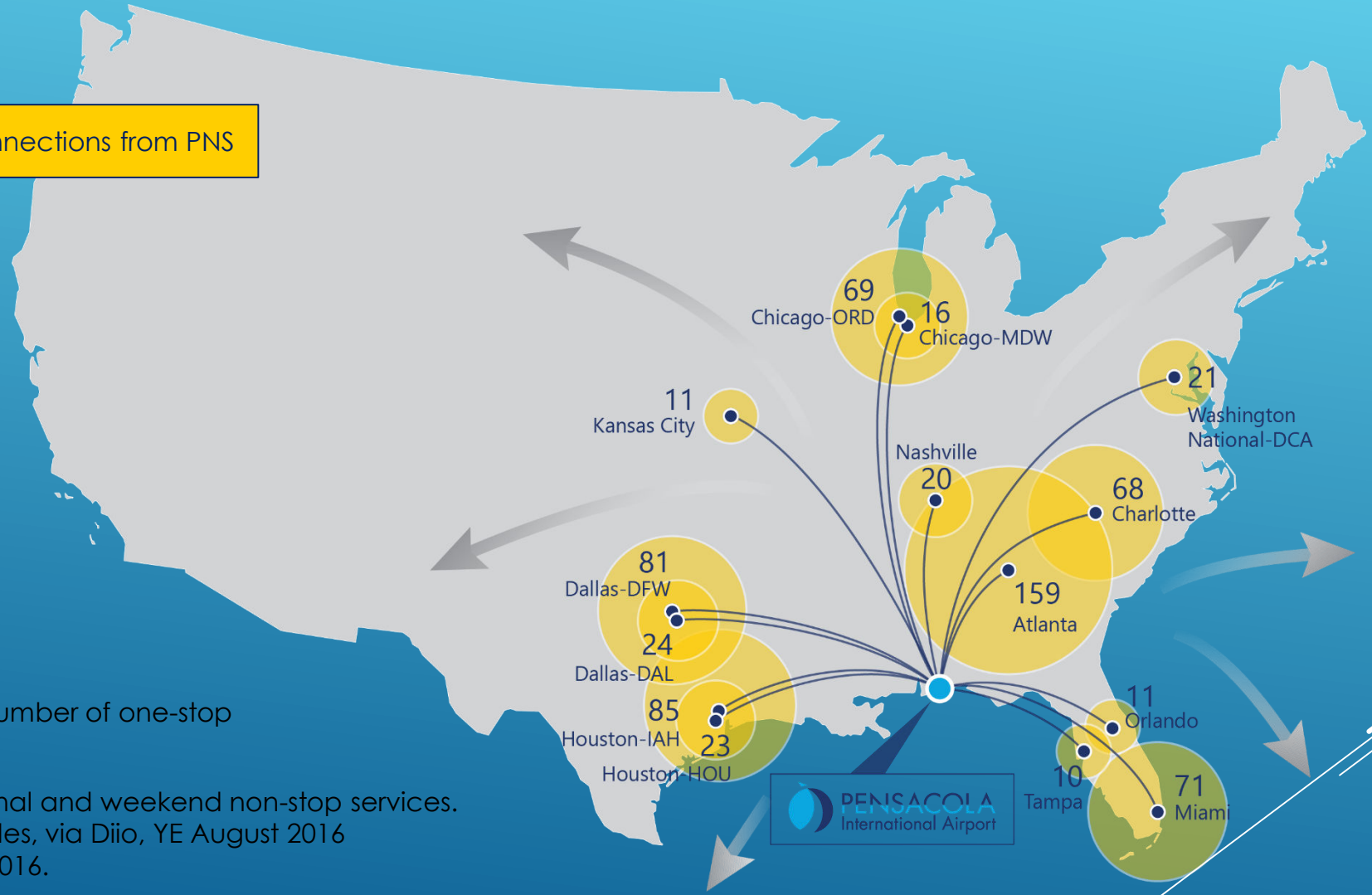
Pensacola....
You Can Get Here From There!

Think beyond direct flights...

Consider one-connection opportunities...

In 2017, Airlines at PNS Offer Non-stop Service to Seventeen Airport Markets Providing One-stop Service to over 300 Unique Markets Around the Globe

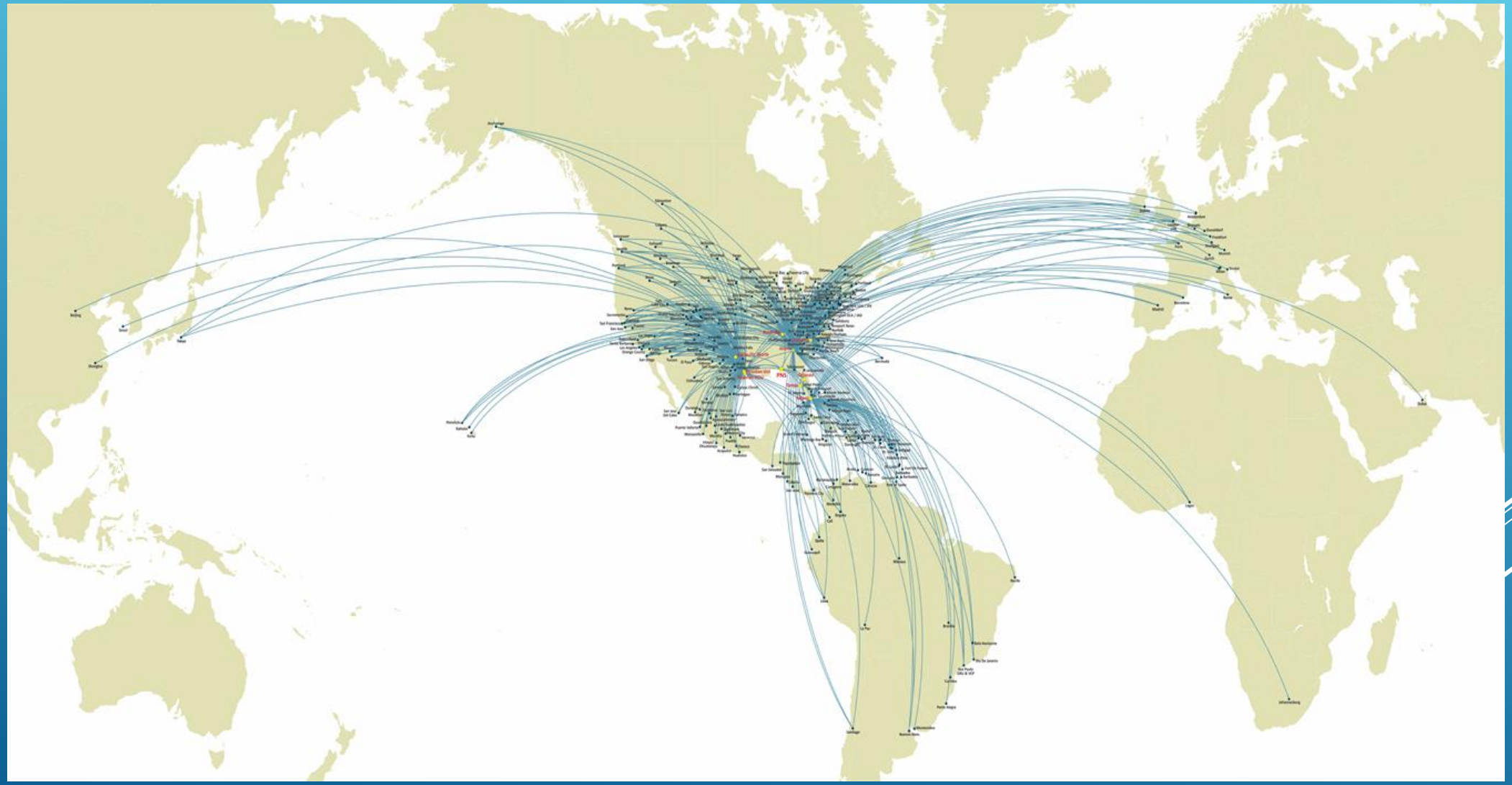
669 One-Stop Connections from PNS



Circle size represents number of one-stop connections from PNS

Note: Includes PNS seasonal and weekend non-stop services.
Source: Innovata Schedules, via Diio, YE August 2016 Schedules of August 11, 2016.

All Airlines – One Connection



October - July

Passenger Enplanements

	FY'15	FY'16	FY'17
YTD	658,237	663,151	689,297

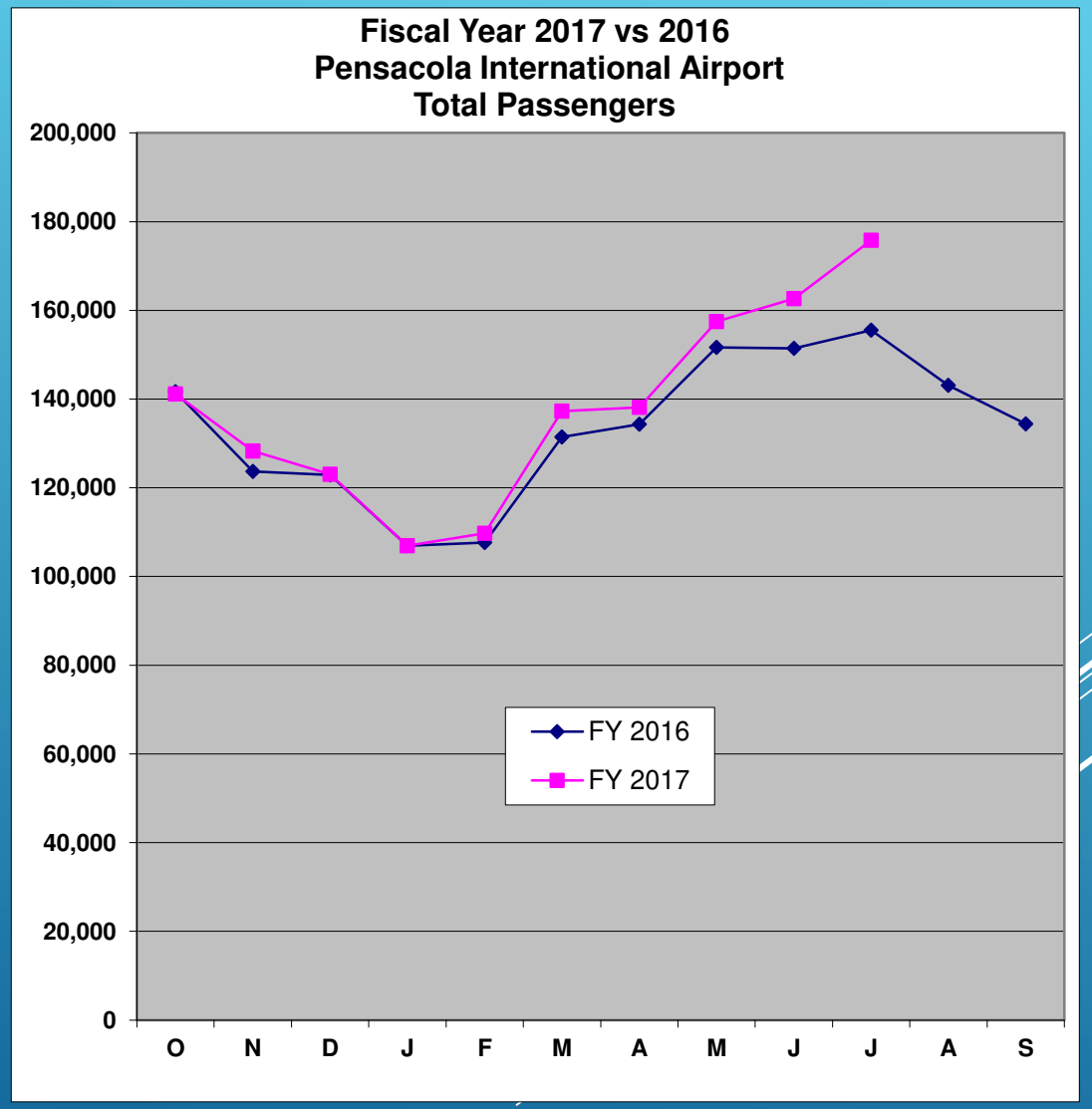
Seat Growth

	FY'15	FY'16	FY'17
YTD	787,202	801,567	834,569

Total Passengers

	FY'15	FY'16	FY'17
YTD	1,317,269	1,327,271	1,380,470

FY'07: 1,377,753



DELTA AIR LINES
43% (44%)
American Airlines
27% (28%)
Southwest
16% (14%)
UNITED
10% (10%)
Silver AIRWAYS
4% (4%)

Average Fares for 1st Quarter 2017

Airport	Airport Ranking	Average Fare
Pensacola	99	$443.24
Tallahassee	147	$545.05
Ft. Walton	142	$460.70
Panama City	155	$463.35
Mobile	162	$507.43
Gulfport-Biloxi	169	$462.71

National Average Fare: $351.85

- Larger population base served by other airports
- Greater number of low cost carriers in those markets

*Source: Bureau of Transportation Statistics – All Airports – July 25, 2017

Concession Revenue – FY Oct - Jul

Parking Revenue

FY'15	FY'16	FY'17
$4,584,526	$4,794,211	$4,963,901

Rental Car Revenue

FY'15	FY'16	FY'17
$2,792,967	$2,795,351	$2,960,640

News & Gifts Revenue

FY'15	FY'16	FY'17
$225,452	$207,995	$227,384

Food & Beverage Sales

FY'15	FY'16	FY'17
$2,669,958	$3,341,485	$3,505,941

Food & Beverage Revenue

FY'15	FY'16	FY'17
$321,403	$414,148	$436,292

PENSACOLA International Airport

Project Update

PENSACOLA
International Airport

PENSACOLA International Airport

Cargo Operations

In FY'11, moved 614,666 lbs of freight

In FY'16, moved 13,249,266 lbs of freight

UPS operates an A-300F to SDF Worldport nightly except weekends, AND operates a B-757 to New Orleans nightly except weekends.

Subair operates two BE-1900 to ATL nightly.

UPS affiliate operates Caravan to GPT nightly except Saturdays and Sundays.

PENSACOLA International Airport

PENSACOLA

ATKINS

4030 W. Boy Scout Blvd., Suite 700
Tampa, FL 33607
Tel. 1.800.477.7257 | Fax. 1.813.281.4438
www.atkinsglobal.com/northamerica.com
FBPR CA NO. 24

KEY MAP

DRAWING SCALE

0 20 40 80

REV	DATE	DESCRIPTION

PROJECT NAME

CARGO APRON EXPANSION

SHEET TITLE

PREFERRED ALTERNATIVE

ENGINEER OF RECORD

THOMAS E. RODA, PE
FL P.E. No. 60235
DATE

JOB NO	100017705
DATE	NOVEMBER 2014
DRAWN	JDH
DESIGN	JDH
CHECKED	TER

SHEET NO.

Provides space for
possible second operator

Allows flexibility with current operator

VT MAE
ADDITIONAL VEGETATION BUFFER
SECURITY GATE
EXCLUSIVE USE PHASE I PARKING
EXCLUSIVE USE PHASE I HANGAR
EXCLUSIVE USE STAGING AREA AND WASH RACK
BLAST FENCE
PART 77 CRITICAL HANGAR HEIGHT 95 FT.
PART 77 CRITICAL TAIL HEIGHT 62 FT.
PART 77 CRITICAL FUSELAGE HEIGHT 32 FT.
COMMON USE APRON
ASR CRITICAL AREA
GLIDE SLOPE CRITICAL AREA
PHASE I TAXILANE CENTERLINE
SECURITY GATE
ROFA
ROFA
ROFA
ROFA
RUNWAY 17-35
PENSACOLA International Airport
PENSACOLA
ATKINS
KEY MAP
DRAWING SCALE
Scale in Feet 1" = 400'
PROJECT DRAWINGS
SHEET TITLE
SHEET NO.
EXHIBIT B

Aero Photo
727.520.8181
www.aerophotoco.com

MRO Hangar
(Pensacola International Airport)

Image # 65
Date 09.05.17

http://flypensacola.com

Aero Photo
727.520.8181
www.aerophotoco.com

MRO Hangar
(Pensacola International Airport)

Image # 65
Date 08.01.17

115 Parcels Acquired as of June 2017

- 24 Commercial
- 91 Residential

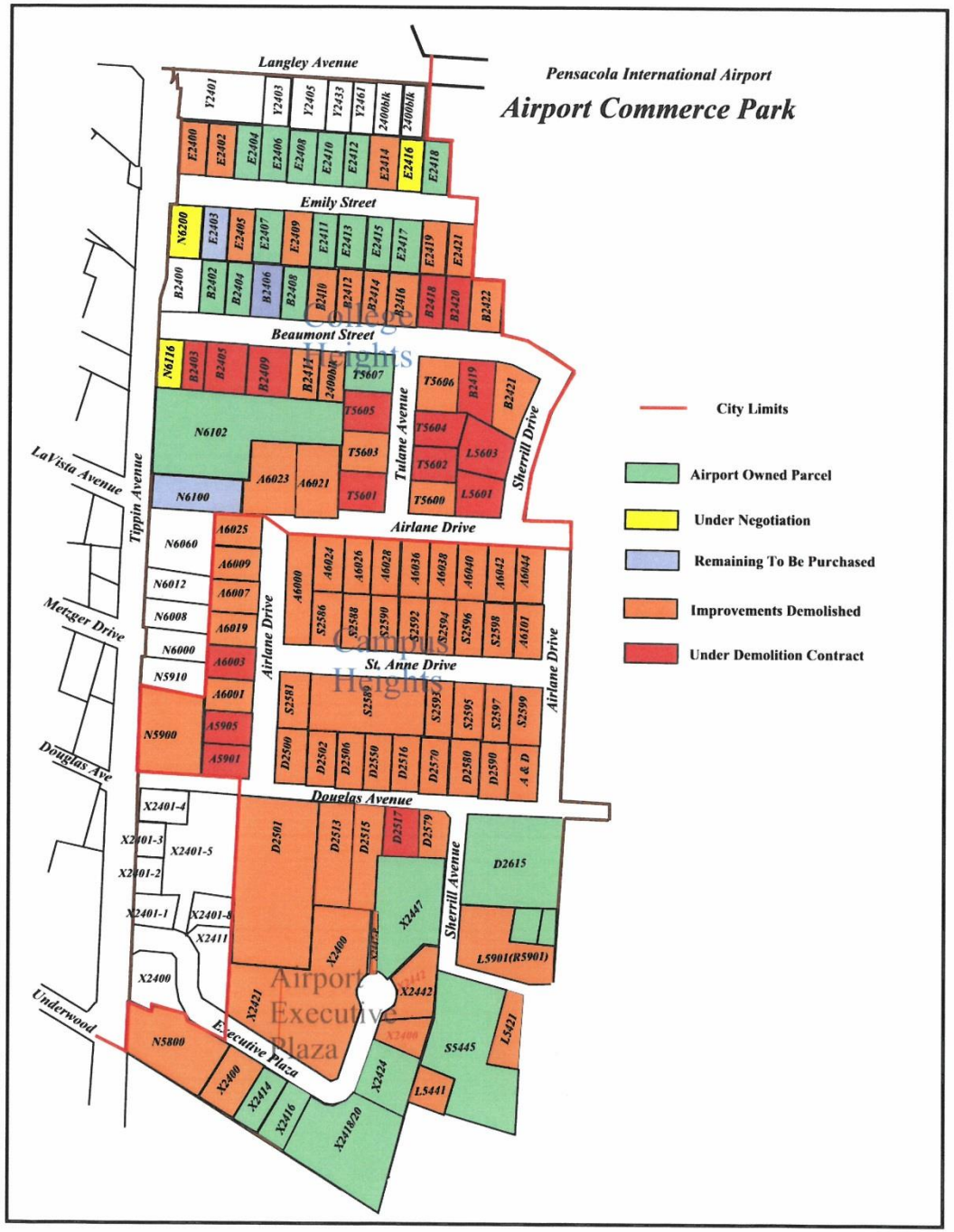
6 Parcels Remain

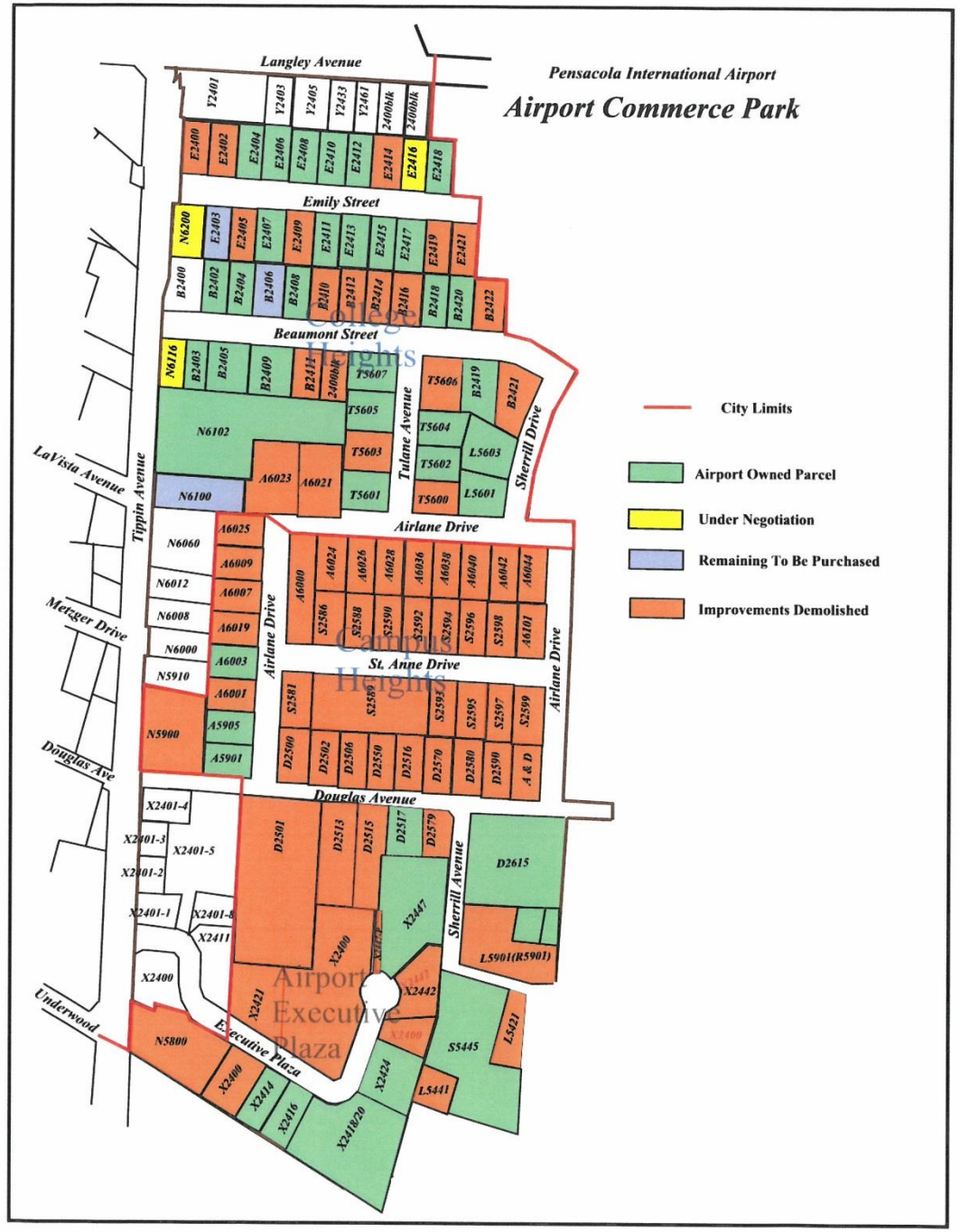
- 4 Residential
- 2 Commercial

All acquisitions done in accordance with the Uniform Relocation Act

Able to secure $1,400,000 appropriation in State budget with Mayoral assistance

PENSACOLA International Airport


Pensacola International Airport
Airport Commerce Park
Langley Avenue
Emily Street
Beaumont Street
Airlane Drive
St. Anne Drive
Douglas Avenue
Executive Plaza
LaVista Avenue
Tippin Avenue
Metzger Drive
Douglas Ave
Underwood
Tulane Avenue
Sherrill Drive
Sherrill Avenue
College Heights
Campus Heights
Airport Executive Plaza
City Limits
Airport Owned Parcel
Under Negotiation
Remaining To Be Purchased
Improvements Demolished
Under Demolition Contract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Underwood
Tulane Avenue
Sherrill Drive
Sherrill Avenue
College Heights
Campus Heights
Airport Executive Plaza
City Limits
Airport Owned Parcel
Under Negotiation
Remaining To Be Purchased
Improvements Demolished

Master Plan Update

Master Planning Process

Inventory Existing Conditions

Forecast Growth

Review Existing Facility For Growth Needs

Develop Possible Alternatives To Meet Growth Needs

Develop A Financial Plan

http://www.pnsmasterplan.com/

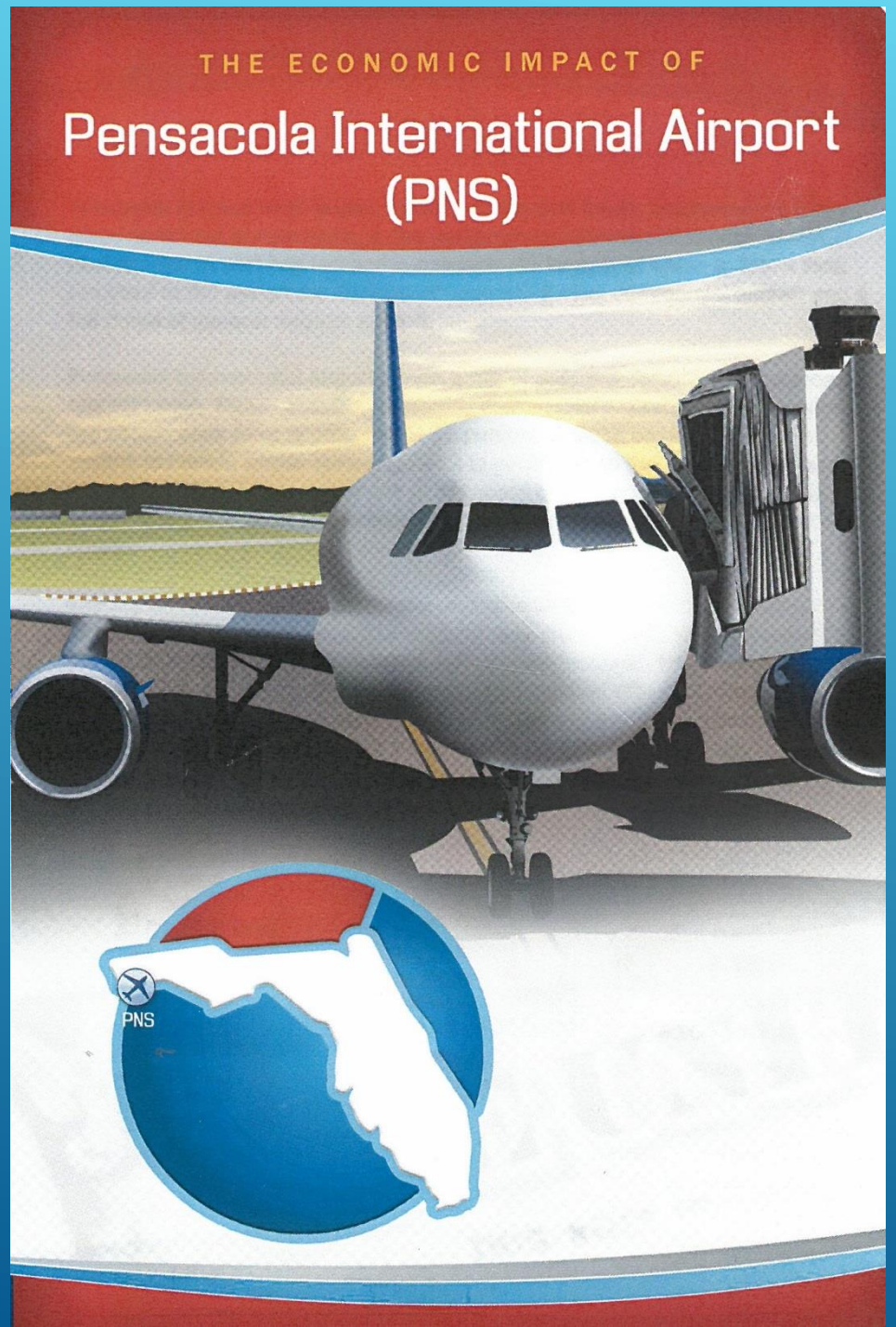
Events

Downloads

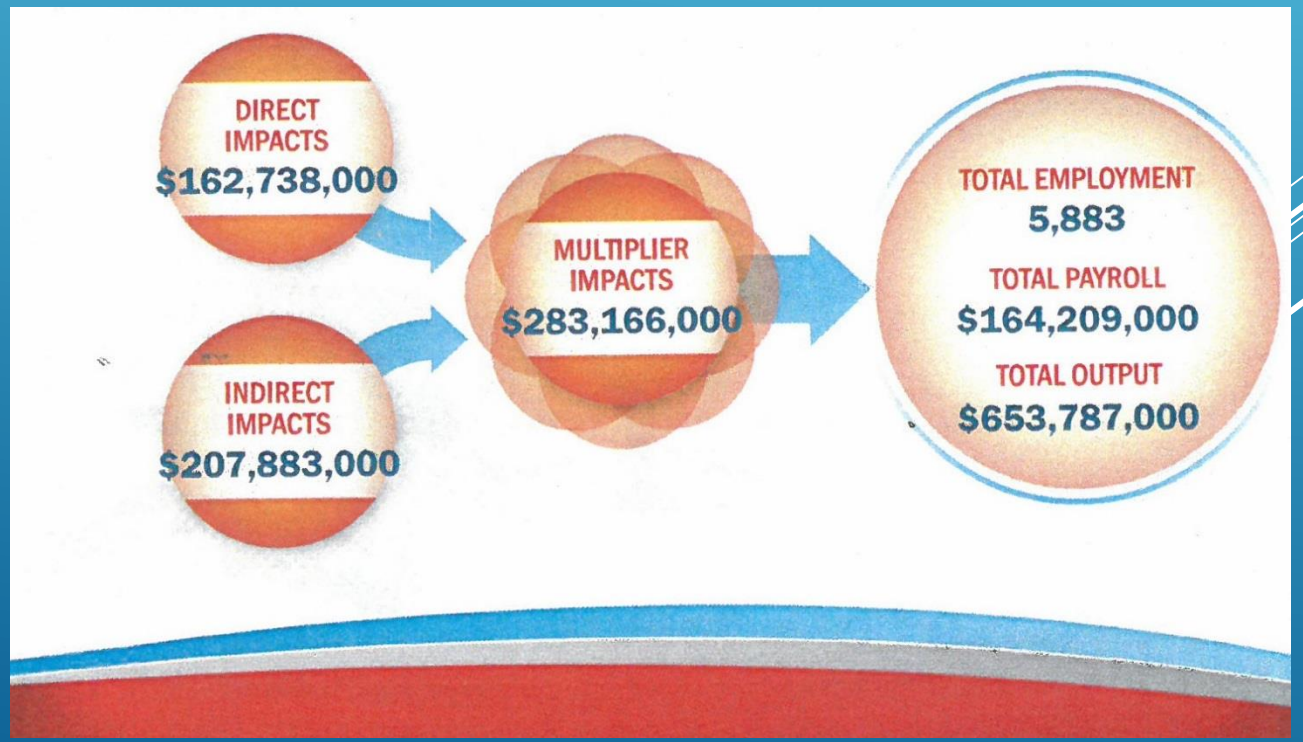
ECONOMIC IMPACT

- **Direct Impact**
  - **Revenue generated as a result of airport employment and airport businesses**
    - **Employee payroll**
      - **Approximately 1,400 individuals employed at airport**
    - **Goods and services purchased by airport businesses**
    - **Funds spent on capital improvements**
      - **Approximately four to five million dollars spent per year (includes grants)**
- **Indirect Impact**
  - **Revenue generated in the community by those individuals who use the airport (i.e. food, lodging, entertainment, shopping)**
    - **Tourists**
    - **Business Travelers**
- **Induced Impact**
  - **Multiplier effect of money generated from the direct and indirect impacts**

PENSACOLA International Airport



According to the Florida Department of Transportation, when all sources of economic activity are considered, including the multiplier effect, Pensacola International Airport provides the following annual benefits:



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PENSACOLA
International Airport